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Eaton announces new distribution partnership with Colterlec

Expanding national network for electrical distribution and motor control products

SYDNEY, AUSTRALIA. Power management company, Eaton today announced a long-term distribution partnership with leading industrial electrical distributor Colterlec that will increase national availability of its electrical distribution and motor control component range.

Dan Agnew, General Manager Power Distribution ANZ at Eaton said the new partnership represents a strong commitment from both organisations to support the industrial sector with leading electrical products that provide the best in safety, reliability and efficiency.

“This partnership will allow Eaton to expand nationally through Colterlec’s locations and warehouses across Australia, while leveraging its strong relationships and technical capabilities across many industries including manufacturing and mining.”

Grant Turner, Managing Director at Colterlec said the new partnership will strengthen its market position throughout Australia and provide new growth opportunities.

“Eaton’s product offering is world class and we look forward to working closely with the local team to deliver ongoing value to our customers, particularly electrical panel builders that require low voltage switchgear for upgrades and new builds.”

Colterlec has operations and warehouse facilities in Sydney, Newcastle, Wollongong, Canberra, Perth, Adelaide and Melbourne.

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About Eaton

Eaton is a power management company with 2017 sales of \$20.4 billion. We provide energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton is dedicated to improving the quality of life and the environment through the use of power management technologies and services. Eaton has approximately 96,000 employees and sells products to customers in more than 175 countries. For more information, visit Eaton.com.

About Colterlec

Colterlec is one of Australia's leading distributors of industrial electrical equipment for major industries including wholesalers, mining, manufacturing, water treatment, infrastructure, oil and gas and food and beverage. Since 1996 Colterlec has expanded across the country and now has operations/warehouse facilities Australia-wide.

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